

| # | Who | How did you hear about the workshop? | | | | | | Factor had a major influence on my attendance: | | | | | Because of this workshop, have you: | | | Positive impact on profitability | General comments | |
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| | | Flyer | Pamphlet | Pharo | Word of mouth | Radio | Other | topic | Hughes | Pharo | Location | Time | Weather | Implemented a practice | Plan on implementing a practice | | | Description of practice: |
| 1 | Producer | 1 | | | | | | 5 | 4 | 4 | 5 | 5 | 5 | 1 | n/a | | 4 | I am interested in decreasing inputs as much as possible, such as feed costs, and the older I get the more labor saving changes I am looking for. I know that the high prices probably won't last forever and CRP may end some day and I have to be prepared to survive. |
| 2 | Gov. Employ | | | | 1 | | | 5 | 3 | 3 | 4 | 3 | 3 | n/a | n/a | | 1 | I believe some of Kit Pharo's discussion could have been improved with some sort of data, especially after the great talk given by Harlan Hughes and the importance of data collecting. However, I do realize that the organizer was not responsible for this, just thought it would have helped present this different angle of production ideas with a little more success. |
| 3 | Producer | 1 | 1 | 1 | 1 | | | 5 | 3 | 5 | 2 | 4 | 4 | 1 | n/a | | 3 | Enjoyed the different points of view. Very informative and thought provoking. Each speaker did an excellent job in presentation. |
| 4 | Producer | | 1 | 1 | | | | 5 | 5 | 5 | 2 | 3 | 4 | 0 | 1 | | 4 | While Harlan Hughes presence did not influence our attendance (we didn't know anything about him until the meeting), we did appreciate and value his opinion and input. |
| 5 | Producer | | 1 | | | | | 5 | 1 | | 1 | | | 1 | n/a | | 4 | iT WAS A GREAT WORKSHOP. I THOUGHT KIT PHARO WAS TOO CRITICAL OF OTHERS. HARLAN HUGHES WAS VERY GOOD |
| 6 | Gov. Employ | | | | | 1 | | 4 | 4 | 4 | 5 | 3 | 3 | n/a | n/a | | 1 | |
| 7 | Gov. Employ | 1 | 1 | | | | | 5 | 4 | 4 | 4 | | | 1 | n/a | | 1 | Excellent information that I incorporated immediately into my sustainable agriculture class. |
| 8 | Producer | 1 | 1 | 1 | | | | 5 | 5 | 4 | 5 | 5 | 5 | 1 | n/a | | 4 | |
| 9 | Gov. Employ | | | | 1 | | | 5 | 4 | 5 | 4 | 5 | 3 | 1 | 1 | | 3 | |
| 10 | Producer | 1 | | | 1 | 1 | | 4 | 4 | 3 | 5 | 4 | 4 | 0 | 0 | | 3 | Harlan Hughes was the most informative speaker in my opinion. I had been receiving Kit Pharo's newsletter for a few years so was familiar with his ideas. Although Kit was entertaining to listen to, I don't agree with some of his theories. Overall, it was worth the trip to town. |
| 11 | Producer | 1 | | | | | | 5 | 5 | 3 | 4 | 4 | 5 | 1 | n/a | | 4 | This was a great workshop to hlep us think outside the box we have put ourselves in. Thank you very much and please do more of them. |
| 12 | Producer | 1 | | | 1 | 1 | | 4 | 4 | 3 | 4 | 4 | 4 | 0 | 0 | | 2 | |
| 13 | Other | | 1 | | | 1 | | 5 | 3 | 3 | 2 | 4 | 3 | n/a | | | 1 | |
| 14 | Producer | 1 | | | 1 | | | 4 | 5 | 4 | 2 | 4 | 4 | n/a | n/a | I'm retired but my son-in-law, Rich Wilson, has changed his practice of calving in Feb & Mar to May & June. | 2 | Best workshop I've been to....sure enjoyed it. If the weather had been bad, the trip to Wheatland and back would have been a bad deal |

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| 15 | Producer | 1 | 1 | | | 1 | | 5 | 4 | 4 | 5 | 5 | 5 | 1 | | | | 3 | I thought it was interesting, entertaining, & informative. I would encourage more of the same (agriculture related) type sessions, using the same type format (several speakers with different topics). Or, different views on the same topic. |
| 16 | Producer | 1 | 1 | 1 | 1 | 1 | | 4 | 3 | 3 | 4 | 4 | 4 | 0 | 0 | | | 4 | |
| 17 | Producer | 1 | | | | | | 4 | 5 | 5 | 2 | 4 | 4 | 1 | n/a | Sorted my replacements with eye more to doability on range than size. Sold some bred heifers in March - top of cycle. | 5 | Excellent session. Very thought provoking. | |
| 18 | Producer | 1 | 1 | | | | 1 | 5 | | 4 | 5 | 4 | 4 | 0 | n/a | I'm not in charge of our family cow herd, but thought Pharro made a great case for running more lightweight cows and thus selling more (and more valuable/lb.) lightweight calves. I will lobby for that kind of change with our guys. | 3 | Interesting how some of these arguments presented are reversals of cutting edge thinking from the past 20 years advocating giant cow, heavy calves, lots of feed, etc. The trends are like pendulums. It can be hard to know when to get on board for fear of subsequent reversal in the new ways of thinking. | |
| 19 | Producer | | | | 1 | | 1 | 5 | 5 | 3 | 4 | 4 | 3 | | | I attended a Ranching for Profit School in January 2006 which covered most of the same areas. We are making changes learned from a lot of sources including your workshop. | | We still have a lot to learn | |
| 20 | | | 1 | | 1 | 1 | | 4 | 3 | 3 | 5 | 5 | 5 | 1 | n/a | | | 5 | We have less than 100 cows with excellent calving facilities ang great protection. We are considering calving a month later. |
| 21 | Producer | 1 | 1 | 1 | | | | 4 | 4 | 5 | 5 | 4 | 4 | 1 | n/a | Calving 30 days later as well as using grass when available instead of haying, which in turn is less labor expense. | 4 | | |
| 22 | Producer | 1 | | 1 | | | | 5 | 4 | 4 | 4 | 4 | 4 | 1 | n/a | | | 4 | I enjoyed the topics covered & found he whole program very informative. Good work! |

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| 23 | Producer | 1 | | 1 | | | | 5 | 4 | 4 | 4 | 4 | 4 | 1 | n/a | | 4 | I enjoyed the topics covered & found he whole program very informative. Good work! I answered false on last two above questions because we had already implemented some of the practices before the workshop. It was nice to hear we weren't the only ones doing the same things. We did get some more ideas from the workshop. |
| 24 | Producer | 1 | | | | | | 4 | 4 | 3 | 4 | 4 | 4 | 0 | 0 | | 4 | |
| 25 | Producer | 1 | | | 1 | | | 5 | 4 | 4 | 5 | 4 | 5 | 1 | n/a | Calving Date | 3 | |
| 26 | Producer | 1 | 1 | | 1 | | | 5 | 3 | 4 | 5 | 4 | 4 | 1 | n/a | | 4 | The workshop brought to light for producers that being production driven is not the only/best way for cattle producers to be. Profit dirven, maybe with more emphasis on minimizing costs, is the more logical way to go about making the best of our businesses. I thoroughly enjoyed every speaker and their subject matter. Keep up the good work! Thanks for having me! |
| 27 | Producer | 1 | 1 | 1 | 1 | | | 3 | 2 | 4 | 4 | 3 | 3 | 0 | n/a | We had already figured out a lot of Kit Pharo's practices a long time ago and our operation has been run accordingly. | 4 | Always interesting to get other viewpoints. |
| 28 | Producer | 1 | | | 1 | | | 5 | 5 | 3 | 2 | 4 | 5 | 1 | 1 | Selection of moderate performance replacement hfrs Sire selection for AI | 4 | Enjoyed Harlan Hughes economic analysis |
| 29 | Producer | | | | | | | 4 | 4 | | 4 | 4 | 4 | 0 | 0 | | 3 | Mr Listen & I had just finished a Ranching for Profit School in Colo Springs in December. We had already made plans to change some management practices prior to your workshop. Your program reinforced some of our decisions. We had also previously consulted with Harlan Hughes and wanted to hear his talk. We enjoyed your program and congratulate you on a job well done. I would like to hear more about your cattle program. I am talking now with the folks at "Cow Sense". |
| 30 | Producer | 1 | 1 | | | | 1 | 4 | 2 | 2 | 4 | 4 | 4 | 0 | 0 | | 3 | |
| 31 | Producer | 1 | 1 | | | | | 4 | 5 | 3 | 2 | 4 | 4 | 1 | n/a | | 5 | Harlan Hughes is always interesting and thought provoking. He was a great asset to U.W. when here and continues to be an asset to the AG community. Kit Pharo is always provocative; I hope he doesn't make too many young producers without adequate experience go broke taking the "easy" route. |
| 32 | Producer | 1 | | | 1 | | | 5 | 5 | 5 | 2 | 5 | 3 | 1 | n/a | Summer calving | 5 | Very informative - good speakers - also this time of year worked very well. Good work; I appreciate very much. Talk to you later, RW |

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| 33 | Producer | 1 | | | | | | 5 | 5 | 3 | 2 | 2 | 3 | 0 | 0 | While I am not changing anything due to this workshop I found it worthwhile and thought provoking. | 4 | How is your computer cow calf program coming along? |
| 34 | Producer | 1 | | 1 | | | | 5 | 5 | 5 | 5 | 5 | 1 | 1 | n/a | Frame creeping my cattle back to frame score 3 - 3.5 | 5 | This timely, well attended work shop shows how stressed the producer is. Not only from drought but from inflated production expenses. We all want to be sustainable but we donw know how. The 12 July 06 Record Times says real estate taxes to increase 30%. How do we pencil that into a extreme drought? Time for ANOTHER Sustainable Ranching Workshop. |
| 35 | Producer | 1 | 1 | | | | | 4 | 4 | 5 | 4 | 5 | 4 | 1 | n/a | We are continuing to breed the mature size of our hed down and closely monitoring supplement use in the herd. | 4 | |
| Nuber of positive responses | | 26 | 16 | 9 | 14 | 8 | 2 | 4.57 | 3.94 | 3.82 | 3.71 | 4.06 | 3.88 | 20 | 3 | | 3.4 | |
| % of total | | 74% | 46% | 26% | 40% | 23% | 6% | | | | | | | Percent positive of eligible | 67% | 33% | | |